



K-12 Offering & Design

We understand the challenges of the education market: creating a healthy and safe learning environment that supports 21st century teaching styles. Staples has invested in developing relationships with furniture manufacturers to meet your needs. We can offer furniture that is:

- Educationally correct (e.g., rounded corners, no sharp or exposed edges)
- Suitable for a healthy learning environment (e.g., indoor air quality certified, made in the U.S. reducing the incidence of contaminated steel)
- Designed for modern teaching philosophies (e.g., adaptable to learning styles, differentiated instruction)
- Compatible with technology (e.g., integrate the use of smartboards, tablets and other technology)
- Consistent with your values (e.g., manufactured by suppliers with a sustainable mission statement)

Our furniture experts work one on one with you to create an environment that encourages learning inside and outside the classroom. Our consultative approach ensures your project goals are captured in the design elements and reflected in the completed project plan.

Benefits of the Sourcewell program through Staples

- **Cost Savings** – Obtain competitively bid national contract pricing, on multiple manufacturer product lines, without the normal contractual commitments.
- **Accountability** – Working with one dealer and one accountable point of contact for your entire furniture project keeps you on schedule and on budget.
- **Proven Reliability** – Receive exceptional delivery and installation services from a trusted national leader in furniture distribution.
- **Rebates** – In addition to aggressive pricing, benefit from a valuable customer volume rebate based on total spend across active Staples Sourcewell contracts. Furniture spend under this contract applies to your current Sourcewell rebates.
- **Streamlined** – With everything you need under one purchase order, you benefit from simplified invoicing and administration processes.